

Hello {{lead.First Name:default=Sir/Madam}},

It's hard to believe we're almost through summer. Kids will be going back to school soon - if they haven't already, baseball season is winding down as football season kicks off, and we're starting to think about 2015 budgets!

Since our last newsletter, we've been busy launching our new mobility platform, implementing some major projects for our customers including a global WAN and a dark fiber path, and breaking ground on new office space to accommodate our growing team. Our mobility solution has taken off, and many of our current customers have signed up to have us manage their mobility environments in addition to their wireline environments.

We'd like to welcome the following new clients to the vCom family:

- Wireline: Huf North America, North Valley Bank
- Mobility: Seattle Housing Authority, Peninsula Humane

We look forward to working with you and getting to know you better!

Along the lines of getting to know you, our Customer Summit is fast approaching! If you haven't had a chance to sign up yet, you can [register here](#). It's a great opportunity to meet your peers, spend time with the vCom team, learn best practices and insider tips on making the most of your engagement, and help guide the development of vManager. We look forward to seeing you there!

Gary Storm, CEO

Telecom's Impact on Shareholder Value



Gary published an article, "Strategic Investments in Telecom Management Yields

Increased Shareholder Value" in Western Banker, the official publication of Western Independent Banker's Association. It describes how proper management of an enterprise's telecom environment can have direct results in its bottom line. [You can read it here](#).

vCom Enterprise Mobility Management



Check out our Enterprise Mobility Management solution. Featuring Mobile Expense Management (MEM), Mobile Lifecycle

Management (MLM), and Mobile Device Management (MDM), it's the perfect complement to your current wireline solution. Contact your Account Lead to find out what we can do for you!

Notices

Fraud Alert



There have been an increase in the number of reported toll fraud cases recently. Toll fraud

happens quickly and can run tens of thousands of dollars before it is discovered. [Read our Blog about it](#) to learn more about how toll fraud happens and what steps you can take to help prevent it. Prevention is critical as carriers typically do not reimburse enterprises for the fraudulent charges.

AT&T California POTS Price Increases

AT&T / Pacific Bell California continues to raise pricing on Measured Business Lines and the associated local usage. We've prepared a FAQ addressing the issue and outlining options for those of you affected by the price hikes. You can download the FAQ [here](#), and don't hesitate to contact your Account Lead for additional information.

Customer Summit 2014



Our Customer Summit is right around the corner! It will be held from Wednesday, September 24 -

Friday, September 26 at the Marriott Marquis in San Francisco. We have a few spaces left, so if you haven't signed up, there's still time to do so. [Visit our event page here](#) or contact your Account Lead to get more details. This is an event you don't want to miss!

Enterprise Mobility Management - Educational webinar series

Brandon Hampton, our mobility expert, hosted a series of three educational webinars exploring the mobility challenges enterprises face as they develop the strategies and roll out company-wide policies. You can view them and download the materials [on our website](#), or click the links below to view the videos directly.

- Episode 1: [Take control and simplify your mobility environment](#)
- Episode 2: [Walking the fine line between technology freedom and data security](#)
- Episode 3: [Cost allocation and chargebacks in a mobile world](#)

