

## February 2014 vCom Buzz



Hello colleague,

We're well into the new year and quickly rounding the corner to Q2. I wanted to take this opportunity to thank you for your continued support of vCom and of our mission to make telecom management simple. We're passionate about that, and from the feedback you provided in our survey, it shows!

A few of our 2013 accomplishments:

- Signed 14 new clients including University Health Alliance, Golder Associates, Mountain States Health Alliance, Club One, Lucile Packard Children's Hospital, and Florida Community Bank
- Achieved 100% customer satisfaction for vManager
- Increased customer visits by 25%
- Launched vManager 5.0 and vManager Mobile 2.0

It was an extremely productive and exciting year for us, and 2014 promises to be even better! Among our initiatives for 2014 is our Enterprise Mobility Management Solution, the first phase of which, Mobile Enterprise Management, we're currently rolling out. We think you'll find it perfectly complements the Telecom Management solution we currently provide to you. More details will follow shortly.

As always, be sure to let us know what's on your mind and how we can better serve you!

Gary Storm, CEO

## vCom Achievements

### Save the Date!

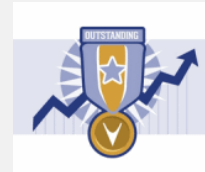


vCom's annual [Customer Summit](#) takes place September 24 - 26 in San Francisco, California. The event kicks off with an Awards

Dinner on Wednesday, September 24, and ends with a golf tournament Friday morning, September 26. Be sure to block these dates on your calendar!

### [vCom Solutions Celebrates 100% Satisfaction for vManager and 6<sup>th</sup> Year of +94% Customer Satisfaction](#)

A big thank you to all of you who responded to our survey! We're proud to announce we achieved 100% customer satisfaction for vManager and a 94% satisfaction rating overall. We're extremely proud of our accomplishment, and of course want to see 100% next year! Let us know what we can do to improve our service to you.



### [November Moustaches](#)



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## Exploring and Managing BYOD

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Sameer authored an article, "You're Invited to a Device Potluck: Exploring and Managing BYOD," published in Peer-to-Peer, a quarterly journal issued by the International Legal Technology Association (ILTA). You can [read it](#)

[here](#).

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## vManager Mobile 2.0

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We released vManager Mobile 2.0 for iOS and Android. Keep tabs on your telecom inventory and expenses wherever you are, at any time. The app features improved functionality for electronic service orders (eSO) and the Engagement Project Plan module. [Read more about it here](#).



Mike Petrosyan, Jason Sicat, Bhanu Anukonda, Paul Connaker, Matt Maratsos, Mike Machi, Manav Babar, and James Magante grew out their moustaches to raise awareness and funds for men's health. These Mo' Bros, along with their Mo' Sistas, [raised \\$2,075!](#)

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## [Promoting Financial Literacy](#)



Keshmi Prasad, Jason Sicat, Anna Reynoso, Carina Hayek, Bhanu Anukonda, Isabel Fergadiotis, and Paul Connaker taught 3rd graders at a local elementary school as part of [Junior Achievement](#). It was a great day for everybody, and we're looking forward to participating again.

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