



vCom Solutions for the Health Care Industry

Health care IT leaders play a critical role in delivering quality patient care – they must ensure availability of Electronic Health Records, deliver an increasingly efficient network, and support ever-increasing demands for telemedicine. At the same time, they face numerous challenges – HIPPA requirements for confidentiality, integrity, and availability, and little-to-no tolerance for downtime. The stability, efficiency and security of their network infrastructure are mission critical.

Maintaining network health and security is essential. IT department time and resources are limited. It can therefore be difficult for health care organizations to allocate the proper focus to addressing the cost of the network, and managing the numerous suppliers and activities. Without the right tools and dedicated resources, the process of selecting, implementing, and managing an MPLS network, voice circuits or conferencing services may result in downtime, costly billing errors, little visibility into inventory, and slow support from providers. Devoting IT staff to avoid these problems can drain resources and harm productivity elsewhere.

vCom Solutions manages the entire telecom lifecycle, from procurement to support to analysis, helping health care organizations select the right telecom technology, gain visibility and control over their spending and inventory, and save time and money.

SUCCESS STORIES

American Baptist Homes of the West

Anka Behavioral Health

Bay Medical Management

Biogen Idec

Immix Management Services

Impax Labs

Independent Physicians of El Camino Hospital (IPECH)

Muir Medical Group IPA

National Brain Tumor Society

Navigenics

Pacific Medical

Stanford Hospital & Clinics

Vitapath Genetics



vCom delivers:

- Savings of 20-30% of your total telecom costs
- Elimination of billing errors and control over telecom expenses
- Visibility over procurement activities, inventory, spending, and contracts through a cloud-based platform, vManager
- A single point of contact for all telecom needs including procurement, support, and billing disputes, across the nation, regardless of the carrier, through a dedicated team of specialists
- A single invoice for all telecom expenses, with automated G/L coding and A/P posting reports

“Great team, great project management, great communication”

Executive Director, IPECH

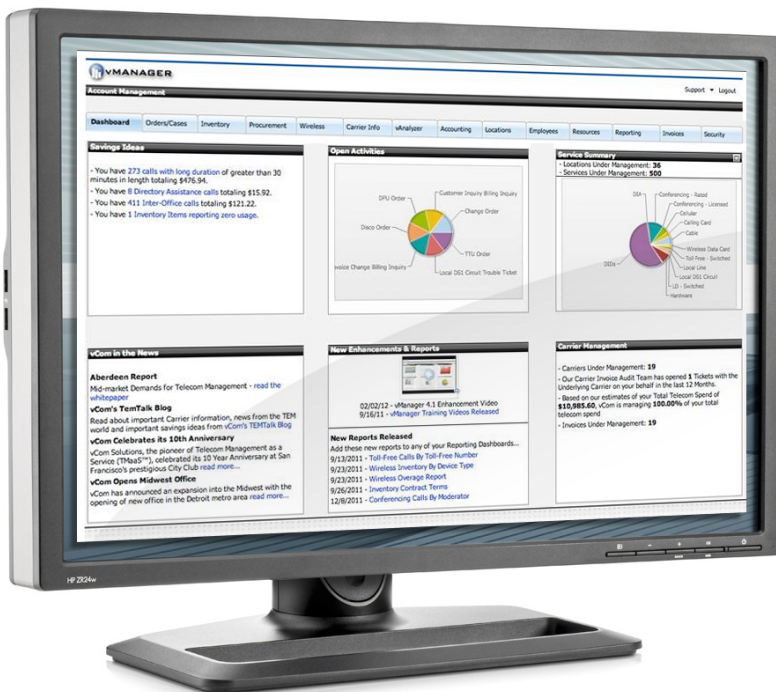




About vCom Solutions

vCom Solutions revolutionizes the way enterprises manage their entire telecom lifecycle. vCom customers gain control over inventory, expenses and carrier relationships, achieving better business intelligence that drives profitability. vCom's Telecom Management as a Service (TMaaS) solution includes a suite of cloud-based telecom management software tools, complemented by a full portfolio of professional services.

For more information, visit www.vcomsolutions.com



Our powerful, cloud-based application, vManager, features:

- Consolidated and standardized invoices across products and carriers
- Inventory management with historical activity tracking and access to all of your telecom contracts
- A centralized view of procurement activities across all locations
- More than 50 built-in spend analysis reports
- Automated G/L coding and cost allocation tools to eliminate manual processes
- Customized A/P posting reports for easy upload into your accounting system
- Support for wireless invoice and inventory management coding and A/P posting reports

"They have worked with our project teams on implementation, production support, upgrades, router repairs, moves/relocations, invoice questions and growth. We are very pleased with their performance and follow-through."

CIO, Muir Medical Group IPA



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