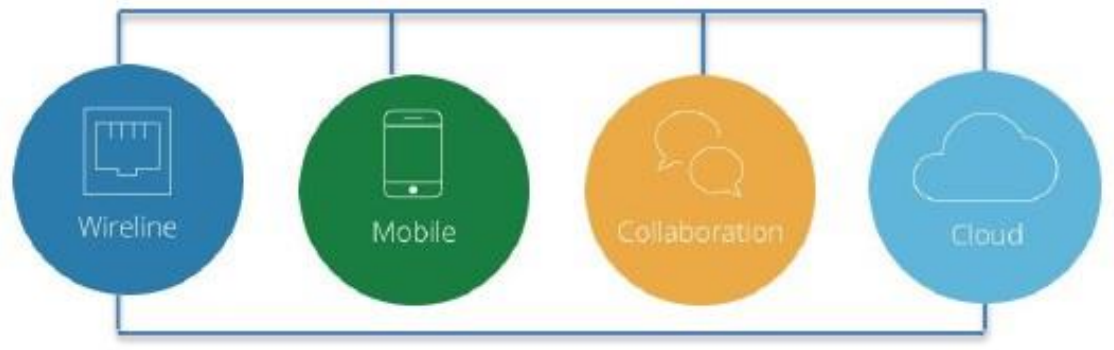




Our Model

1 IT spend we manage



2 One cloud-based platform to manage it all – with vManager



3 Buy services via our Wholesale or Carrier Direct channels



4 Augment your team, or choose a full turn-key managed service offering





			COMPLETE	SELECT	EXPENSE
PLANNING & PROCUREMENT MANAGEMENT	Solution Design	Technology Architecture Design	●	●	
		IT Planning	●	●	
		Service Provider Benchmarking	●	●	
		Built-in RFP Process	●	●	
	Sourcing	Price Comparisons	●	●	
		Quote Management	●	●	
		Online Shopping Experience	●	●	
		Service Order Workflow	●		
	Contract Management	Contract Negotiations	●	●	
		Aggregated Buying Power	●		
		Pre-Negotiated Terms	●		
	OPERATIONS MANAGEMENT	Project Management	Project Coordination	●	●
Order Placement/Provisioning			●		
Testing & Deployment			●		
Inventory Management		Inventory Tracking	●	●	●
		Technical Specifications	●		
		Customized Attributes	●		
Service & Support		Tech Support	●		
		Moves/Adds/Changes/Disconnects	●		
		Troubleshooting	●		
FINANCIAL MANAGEMENT	Invoice Management	Bill Pay	●	●	●
		Normalized Presentation	●	●	●
		Invoice Workflow	●	●	●
		Consolidated Billing	●		
		Audit & Dispute Management	●		
	Accounting	GL Coding	●	●	●
		AP Posting File	●	●	●
		Cost Allocation	●	●	●
		Budget Management	●	●	●
	Analytics/BI	Report Library	●	●	●
		Trend Analysis	●	●	●
		Dashboard	●	●	●
Metrics		●	●	●	

● Blue denotes - All services included with vManager Cloud-based Platform subscription.

● Black denotes - Additional managed services fees will apply



			COMPLETE	SELECT	EXPENSE
PLANNING & PROCUREMENT MANAGEMENT	Solution Design	Technology Architecture Design	●	●	
		IT Planning	●	●	
		Service Provider Benchmarking	●	●	
		Built-in RFP Process	●	●	
	Sourcing	Price Comparisons	●	●	
		Quote Management	●	●	
		Online Shopping Experience	●	●	
		Service Order Workflow	●		
	Contract Management	Contract Negotiations	●	●	
		Aggregated Buying Power	●		
		Pre-Negotiated Terms	●		
	OPERATIONS MANAGEMENT	Project Management	Project Coordination	●	●
Order Placement/Provisioning			●	●	
Testing & Deployment			●	●	
Inventory Management		Inventory Tracking	●	●	●
		Technical Specifications	●	●	
		Customized Attributes	●	●	
Service & Support		Tech Support	●	●	
		Moves/Adds/Changes/Disconnects	●	●	
		Troubleshooting	●	●	
FINANCIAL MANAGEMENT		Invoice Management	Bill Pay	●	●
	Normalized Presentation		●	●	●
	Invoice Workflow		●	●	●
	Consolidated Billing		●		
	Audit & Dispute Management		●	●	
	Accounting	GL Coding	●	●	●
		AP Posting File	●	●	●
		Cost Allocation	●	●	●
		Budget Management	●	●	●
	Analytics/BI	Report Library	●	●	●
		Trend Analysis	●	●	●
		Dashboard	●	●	●
		Metrics	●	●	●

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