Planning & Procurement
for SaaS and Collaboration

Sourcing and managing SaaS and Collaboration (UCaaS, CCaaS, audio and web conferencing, and e-fax) solutions can be overwhelming. With so many vendors offering various options and pricing, businesses often struggle to choose the right tools, manage vendor relationships, and control costs.

vCom simplifies sourcing these solutions. We start with a needs assessment to understand your IT environment, tools, and requirements. Then, we design tailored solutions that align with your goals. Using our network of top-tier vendors and expertise, we evaluate and compare options to ensure the best fit.

Simplify SaaS and Collaboration sourcing with customized solutions and leading vendor partnerships

KEY FEATURES

Vendor Agnostic

Our impartial approach ensures that recommendations are based solely on what is best for your organization, without any bias towards particular vendors.

Collaboration and SaaS Tool Audit and Vendor Scorecard / Buyer's Journey

We use our deep industry knowledge and extensive vendor network to identify and recommend the most suitable Collaboration and SaaS solutions.

RFP Process Management

We handle the Request for Proposal (RFP) process, from drafting to evaluation, to help you make informed decisions and choose the best solutions for your needs.

Contract Advisory and Storage

We consult on contract negotiations and can help determine special terms to negotiate and work with carriers to get approval.

Proposal and Quote Management

See all proposals and requested quotes in one, easy-to-manage document center.

BENEFITS

Cost Efficiency

Identify and secure the most cost-effective collaboration and SaaS solutions, saving you money through better pricing and contract terms.

Compliance Assurance

Ensure your software complies with licensing agreements and regulatory requirements, reducing the risk of compliance issues.

Expert Insights

Choose the right tools for your needs and get advice on best practices for implementation and use from our subject matter experts.

Simplified Management

Streamline your processes and free up your team to focus on core activities by shifting the administrative burden to vCom.

Scalability

Scale your applications and licenses as your business grows, ensuring your technology infrastructure can adapt to changing needs.

Vendor Relations

Let vCom manage the relationships with your providers, easing the burden of negotiations and ensuring better support and service quality.

SUPPORTED COMMUNICATIONS AND APPLICATIONS

We assist with a broad range of SaaS and collaboration needs, including:

- Accounting and Finance
- Communication and Messaging
- Customer Relationship Management (CRM)
- Customer Support and Helpdesk / CCaaS
- Cybersecurity and Compliance / Identity Management
- Data Analytics and Business Intelligence (BI)

- Document Collaboration / Productivity Suite
- File Sharing and Cloud Storage / E-Fax
- Human Resources (HR) and Payroll
- Marketing Automation
- Project Management and Collaboration
- Video Conferencing and Meetings / UCaaS

Office 365   Adobe   CISCO

ZOOM   RingCentral   nextiva

GENESYS   talkdesk