



We Manage What You Shouldn't



Solutions for the Financial Industry

Financial services IT leaders play a critical role in an increasingly complex and scrutinized industry – they must ensure strict levels of data governance, deliver an efficient network, and manage a host of mobile devices. They also face numerous challenges – increasing regulatory demands, little tolerance for downtime, and the need to provide speedy and secure access to massive amounts of data. The stability, efficiency and security of their network infrastructure are mission critical. IT department time and resources are limited. It can therefore be difficult for financial organizations to allocate the proper focus to addressing the cost of the network, and managing the numerous suppliers and activities.

Without the right tools and dedicated resources, the process of selecting, implementing, and managing an MPLS network, voice circuits or conferencing services may result in downtime, billing errors, little visibility into inventory, and slow support from providers. Devoting IT staff to avoid these problems can drain resources and harm productivity elsewhere.

vCom Solutions manages the entire technology lifecycle for more than 25 financial institutions. From procurement and support, to financial management and analysis, vCom is helping financial services organizations select the right technology, gain visibility, and control over their spending and inventory – saving time and money.

“vCom Solutions is a trusted partner who we rely upon to manage our technology. More importantly, we are in alliance with a company who cares about our business, provides sound, strategic advice, which enables us to focus on banking. The partnership formed between our companies is a testament to the genuine people working for vCom.”

Bruce Barnett, CIO, Tri Counties Bank

Success Stories

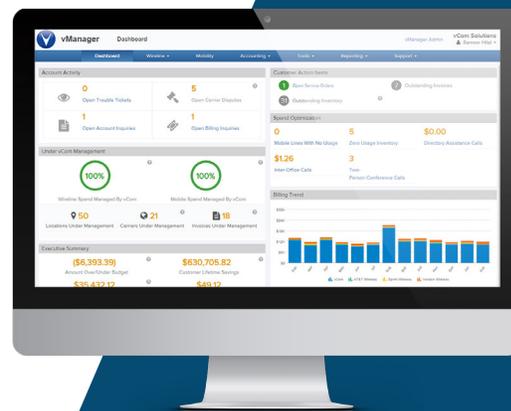


vCom Delivers

- Savings of **20—30%** of your total technology costs
- A single platform for managing all technology expenses, with automated G/L coding and A/P posting reports
- Visibility over procurement, inventory, spending, and contracts through a cloud-based platform, vManager
- Elimination of billing errors and control over technology expenses
- A single point of contact for all technology needs, including procurement, support, and billing disputes, regardless of provider, through a dedicated team of specialists

Our powerful, cloud-based application vManager features:

- Technology Lifecycle Management for Wireline, Mobile, Collaboration, and Cloud
- Consolidated and standardized invoices across products and carriers
- Inventory management with historical activity tracking and access to all of your contracts
- A centralized view of procurement activities across all locations
- 100+ spend analysis reports
- Automated G/L coding and cost allocation tools to eliminate manual processes
- Customized A/P posting reports for easy upload into your accounting system



"vCom has helped us consolidate hundreds of bills across dozens of carriers, whilst getting us a great price on the services we use. This has eased the burden on our team exponentially."

- **Lee Garstin**, Network Engineer,
Tri Counties Bank

About vCom Solutions

We're revolutionizing how technology expenses are managed. We've been leading this quiet revolution for 15 years, delivering the products, platform, and people to manage our customers' business technology and deliver visibility, control, and cost savings. Let's get started.

 For more information, visit vcomsolutions.com

 12657 Alcosta Blvd, Suite 418
San Ramon, CA 94583

 Main: 800-804-VCOM
Direct: 925-244-1800