

Complete IT Spend and Lifecycle Management

PRODUCTS



		LIFECYCLE MANAGEMENT BUYER'S CLUB	LIFECYCLE MANAGEMENT VENDOR DIRECT	EXPENSE MANAGEMENT ONLY	
PLANNING & PROCUREMENT MANAGEMENT	SOLUTION DESIGN	IT Planning	✓	✓	
		Technology Architecture Design	✓	✓	
		Vendor Scorecard	✓	✓	
		RFP Management	✓	✓	
	SOURCING	Online Shopping Experience	✓	✓	
		Price/Product Benchmarking	✓	✓	
		Quote Management	✓	✓	
		Service Order Workflow	✓		
	CONTRACT MANAGEMENT	Contract Negotiations/Review	✓	✓	
		Aggregated Buying Power	✓		
		Contract Approval Workflow	✓		
		Document Center	✓	✓	
OPERATIONS MANAGEMENT	ORDER MANAGEMENT	Moves/Adds/Changes/Disconnects	✓	✓	
		Project Management	✓	✓	
		Vendor Management	✓	✓	
		Testing & Deployment	✓	✓	
	ASSET MANAGEMENT	Asset Tracking	✓	✓	
		Customized Technical Attributes	✓	✓	
		Asset Reconciliation	✓	✓	
		Self-managed Options	✓	✓	
	SERVICE & SUPPORT	NOC/Help Desk/Tech Support	✓	✓	
		Ticket Management	✓	✓	
		Vendor Escalation & Troubleshooting	✓	✓	
		Managed Network Services (MNS)	⚠	⚠	
EXPENSE MANAGEMENT	INVOICE MANAGEMENT	Centralized & Normalized	✓	✓	✓
		Consolidated Billing	✓		
		Invoice Workflow	✓	✓	✓
		Managed Pay	✓	✓	✓
	ACCOUNTING	Invoice Audit & Dispute	✓		
		GL Coding	✓	✓	✓
		AP Posting File	✓	✓	✓
		Cost Allocation	✓	✓	✓
	ANALYTICS	Budget Management	✓	✓	✓
		Report Library	✓	✓	✓
		Trend Analysis	✓	✓	✓
		Dashboard/Metrics	✓	✓	✓
	Utilization	✓	✓	✓	
	Optimization	✓	✓	✓	

✓ Included in Lifecycle
 ✓ Expense only
 ⚠ Optional

PRICING

MANAGED SERVICES ON RETAIL

All services discounted if client uses vCom for Planning & Procurement.

LIFECYCLE MANAGEMENT

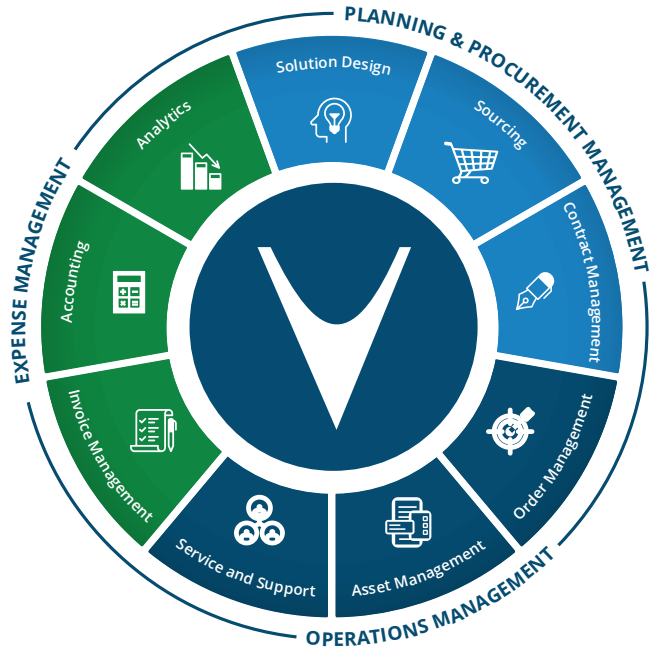
- \$5 per mobile device

OPERATIONS MANAGEMENT

- \$50 per circuit for MNS

EXPENSE MANAGEMENT

- 1% on Retail
- AP Posting included
- Managed Pay included



MONTHLY SPEND UNDER MANAGEMENT	PLATFORM MONTHLY FEE
\$0 - \$49,999	\$250
\$50,000 - \$349,999	\$500
\$350,000 +	\$1,000

ESSENTIAL VALUES TO YOU



Time - So you can focus on things that matter



Information - To make better decisions faster



Money - To create savings and shareholder value

